

# Taiwan Cement Corporation Total Climate Commitment

# **Non-Deal Roadshow**

THE FUTURE IS WORTH IT

2023/09

Strictly Private and Confidential

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# A. Vision and Transformation Strategy



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All life is precious, for each and every life is unique and irreplaceable. All life has their values. However insignificant or trivial it may appear, each life has its purpose in nature

TCC has been committed to reducing the carbon emissions from our cement and concrete products these years. TCC is also engaging in the energy transition efforts in the world to increase the energy efficiency in use and decrease the carbon emissions from energy. Meanwhile, TCC endeavors to support the society in waste treatment and reduction.

Hence, the theme for the work of the year for TCC is "In Service of Life." With that, TCC seeks to direct public attention more onto the balance of nature and the protection of the stable development of all life in the world.

In parallel with the improving environmental awareness of humanity and circular economy, there is still hope for life on Earth to create a nature, where they are protected and have a future.

Nature is borderless, the Sun voiceless, and the wind shadowless. Creation is flowless, fragrance colorless, and life priceless. Benevolence is speechless, love demand-less, and cement formless.

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Nelson An-ping Chang Chairman TCC



## **Towards Net Zero: One Minus, One Plus**

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Note: (1) Consolidated Sales at Group level include the restatement of €4.1 mm for Q3 2022. (2) 2025E EBITDA margin by business: NHOA Energy 10%+; Atlante ~15%; Free2Move eSolutions EBITDA margin in the "high teens".



## **A** Cementing the Greener Future

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We aim to grow the Green Energy business substantially

while reducing the China's and Taiwan's Cement business contribution from 85% in 2021 to 50% by 2025



Source: Company Websites, Company Filings, Public News. FactSet. Note: (1) Proforma revenue, considered 40% of Cimpor's revenue. (2) Low Carbon Cement (LCC). (3) Ordinary Portland Cement (OPC)



Source: Factset. Market data as of August 30, 2023. Note: (1) Book value as of 1H2023.

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## **TCC's Well Diversified Global Operations**

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# B. Strong Global Talent and Corporate Culture





# C. Global Climate Technology Leader





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Our cement business has consistently contributed stable positive cash flows, enabling standout businesses such as **green energy stars** to emerge. This lays the foundation for **long-term shareholder benefits** and **value creation** 



# D. Total Climate Commitment: Business Highlights



# **Pioneer in Low-Carbon Cement: One of the Best Profit Models**

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Source: Bloomberg, Company Filings.

Note: (1) Peers include Cimsa Cimento, Nuh Cimento, Konya Cimento, Akcansa Cimento, Bursa Cimento, and Cimentas Izmir Cimento.



## **Industry Leader in Alternative Materials and Fuels Usage**

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# Innovator in Diverse Renewable Energy Generation

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### Renewable Investments Target: 500MW+ by 2025

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**Green Energy Storage Leader with Safest Cabinets** 

1.6 GWh

Online and Under

Construction

## NHΩA ENERGY

#### **BESS Leader with Global Presence**

**Top 5** Storage System Integrator Worldwide with **15+** Years of Experience Deploying iconic utility-scale projects across **Europe, America, Asia and Oceania** 



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#### **Fire-resistant**

- CNS 12514-1/-8 of NCSIST (TAF Accreditation Lab) certified
- Passed both tests of fire integrity and flame retardancy under burning at 1,000° C

#### Fire Extinguishing

Three-staged fire extinguishing Novec1230, water sprinkle, water pipe

#### **Compressive Strength**

- Compressive strength of over 17,000 psi

#### Weather Resistant

- Highly impermeable and weather resistant
- Less susceptible to environmental damages

### Low Carbon



 50% less carbon emissions than metal energy storage cabinet

### Structure Safety

- IBC, IEC62933,UL9540

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NHOA.TCC will be **the biggest provider** to support enhancement dynamic regulation (E-dReg) fields in Taiwan in 2023

 Developing additional pipeline with a total estimated 213.9MW BESS (195MW E-dReg) capacity by the end of 2023



### Hoping BESS 100MW / E-dReg 50MW commissioning



Changbin AFC Phase I 5MW dReg Phase II 4.9MW dReg

# 6 Premier Fast Charging "Microgrid" Operator in Southern Europe

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### **Competitive Advantages**



Atlante Charging Station

## **Transcending the Era: Ultra-High Power Batteries**





### **Ultra-High Power Battery: Competitive Advantages**

- The only global brand that balances high energy capacity and high power output:
- Achieving the highest specifications in both energy capacity and power output
- Innovative materials and manufacturing techniques while prioritizing safety
- Industry-leading specifications for high-power batteries:
- Under the same energy level, discharge capacity is approximately 2-4x that of competitors
- Fast-charging capabilities exceeding competitors by +2x
- **Unique** in the industry with a **low internal resistance** design, enabling the battery cells to efficiently transition to a second life cycle, thus extending their **longevity**



## Key Applications and % of Revenues

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## **ESG Forerunner with Deep Roots**

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## International Recognitions and Initiatives



MSCI: As part of its climate mitigation programs, Taiwan Cement has <u>introduced</u> <u>ecofriendly cement and energy storage</u> <u>systems</u>. It also focuses on circular economy to reduce waste generation



CDP: Taiwan Cement received an A- which is in the Leadership band. This is <u>higher than the Asia</u> <u>regional average of C, and</u> <u>higher than the Cement &</u> <u>concrete sector average of B</u>



Construction Materials

### **Biodiversity Policy**



No Deforestation Commitment

#### 100% mining sites not in the nationally protected areas

100% zero deforestation beyond the mining areas and commitment to the recovery and restoration in mining areas



## Ho-Ping Ark Ecological Program

SCIENCE BASED TARGETS (Member)



(Supporter)



(Member)



BUSINESS FOR NATURE

(Signatory)





The first semi-closed ecological system experimental base in the world

Diagram of Ecological Ark's Range

Long-term Monitoring and Research of Soil

Scholarship Mechanism to Cultivate Soil Professionals



# E. Financial Overview



# **Resilient financial strengths to support the transformation**

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### Solid operating cash flow generation capability with recovering profitability







#### Source: Company Filings

Note:

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Current ratio = current asset / current liabilities; quick ratio = (current asset - inventory) / current liabilities

Net debt is defined as the sum of short-term loans, short term bills payable, long-term notes payable, long-term loan and bonds payable (including current portion), less cash and cash equivalents, as well as financial assets at amortized cost (current ar 2. non-current portion) which are mainly time deposits with maturity more than 3 months

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We strive to construct the archetype for future development, which is embodied in each plan and blueprint through the unceasing actions of TCC.

TUNES ......

Our positive actions will help enterprises to breed new business opportunities, visions and creativity, and allow us to show great differentiations from our competitor

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# Appendix A



# **Income Statement**

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Income Statement					1					
For the Fiscal Year Ended Unit	2023 1H US\$MM	As % of Revenue	2022 1H US\$MM	As % of Revenue	2022 US\$MM	As % of Revenue	2021 US\$MM	As % of Revenue	2020 US\$MM	As % of Revenue
Operating Revenue	1,733		1,546		3,659		3,438		3,401	
Operating Costs	1,461		1,475		3,351		2,582		2,200	
Gross Profit	271		71		308		855		1,202	
Operating Expenses					1					
Marketing	15		13		26		22		23	
General and Administrative	121		92		222		186		162	
Research and Development	22		24		22		12		0	
Total Operating Expenses	158		129		270		220		185	
Income from Operations	113		(58)		37		635		1,016	
Non-Operating Income and Expenses	120		81		176		_		-	
Income Before Tax from Continuing Operations	233		23		213		838		1,150	
Income Tax Expense	66		26		80		190		236	
Net Income from Continuing Operations	167		(3)		133		647		915	
Profit (Loss) from Discountinued Operations					-		34		(16)	
Net Income	167		(3)		133		681		899	
Adjusted Operating Revenue <sup>1</sup>	1,733	100.0%	1,546	100%	3,659	100.0%	3,438	100.0%	3,401	100.0%
YoY Growth	12.1%		(3.7%)		6.4%		0.1%		(0.1%)	
Cement	1,132	65.3%	1,195	77.3%	2,484	67.9%	2,887	84.0%	2,826	83.1%
YoY Growth	(5.3%)		(13.0%)		(13.9%)		0.0%		(0.1%)	
Electricity and Energy	548	31.6%	304	19.6%	1,072	29.3%	434	12.7%	459	13.5%
YoY Growth	80.6%		72.3%		146.4%		(0.1%)		0.0%	
Others	52	3.0%	48	3.1%	103	2.8%	116	3.4%	116	3.4%
YoY Growth	10.1%		(15.4%)		(11.7%)		0.0%		(0.1%)	



Source: TCC Filings; Exchange rate: USD/TWD = 31.14 <sup>1</sup> Excludes revenue from Chemicals Engineering businesses, which was sold in 2021, across all years

# **Balance Sheet**

### **Balance Sheet**

As of Unit	30-Jun- 2023 US\$MM	30-Jun- 2022 US\$MM	31-Dec- 2022 US\$MM	31-Dec- 2021 US\$MM	31-Dec- 2020 US\$MM
Current Assets					
Cash and Cash Equivalents	1,693	3,227	2,853	2,926	1,652
Financial Assets	1,562	802	883	715	697
Notes Receivable	525	596	625	823	947
Accounts Receivable	384	335	487	316	305
Inventories	465	589	517	431	255
Prepayments	179	163	137	126	69
Other Current Assets	31	32	35	25	22
Total Current Assets	4,948	5,852	5,640	5,439	3,992
Non-Current Assets					
Financial Assets	1,236	987	1,047	1,391	1,554
The Equity Method	1,765	1,530	1,720	1,502	1,610
Property, Plant, and Equipment	3,991	3,448	3,684	3,154	2,958
Right-of-Use Assets	488	491	497	481	432
Investment Properties	171	174	171	175	176
Intangible Assets	904	891	895	888	628
Prepayments for PP&E	0	260	310	249	175
Receivables	0	745	687	782	866
Net Defined Benefit Asset	0	59	50	59	50
Other Non-current Assets	1,153	87	94	65	69
Total Non-Current Assets	9,707	8,673	9,158	8,745	8,517
Total Assets	14,655	14,523	14,798	14,184	12,508

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Balance Sheet			1		
As of Unit	30-Jun- 2023 US\$MM	30-Jun- 2022 US\$MM	31-Dec- 2022 US\$MM	31-Dec- 2021 US\$MM	31-Dec- 2020 US\$MM
Current Liabilities					
Short-Term Borrowings	698	1,567	818	1,773	1,314
Financial Liabilities at FVTPL	9	16	20	7	-
Contract Liabilities	127	44	57	47	168
Notes and Accounts Payable	384	428	439	322	197
Other Payables	525	282	314	329	342
Long-term loans and bonds payable - current portion	1,086	28	690	228	154
Other Current Liabilities	1,099	9	4	6	4
Non-Current Liabilities					
Bonds Payable	2,210	2,872	2,317	2,618	1,731
Long-Term Loans	912	802	1,376	536	803
Lease Liabilities	116	111	114	105	64
Deferred Income Tax Liabilities	412	393	397	383	377
Long-Term Bills Payable	484	482	481	407	160
Other Non-Current Liabilities	527	41	42	36	28
Total Liabilities	7,117	7,493	7,146	6,938	5,481
Share Capital	2,362	2,228	2,362	2,032	1,908
Capital Surplus	2,120	1,824	2,119	1,822	1,578
Retained Earnings	2,169	2,015	2,136	2,374	2,383
Treasury Shares	(23)	(7)	(6)	(13)	(16)
Shareholders of the Corporation	6,881	6,436	6,997	6,566	6,554
Non-Controlling Interest	656	595	654	680	474
Other Equity	253	375	385	351	679
Total Equity	7,537	7,032	7,652	7,246	7,027
<b>Total Liabilities and Equity</b>	14,655	14,523	14,798	14,184	12,508
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# **Cash Flow Statement**

### **Cash Flow Statement**

Unit	2023 1H US\$MM	2022 1H US\$MM	2022 US\$MM	2021 US\$MM	2020 US\$MM
Cash Flow from Operating Activities			1		
Income Before Income Tax From Continuing Operations	233	23	213	838	1150
Profit (Loss) Before Income Tax from Discontinued Operations	_	_	0	34	(15)
Income Before Income Tax	233	23	213	871	1136
Adjustments for:			1		
Depreciation Expense	131	114	240	212	220
Amortization Expense	16	17	34	15	14
Net Gain on FV Changes of Fin. Assets and Liabilities at FVTPL	(14)	11	16	(1)	(1)
Finance Costs	53	38	92	55	64
Interest Income	(51)	(25)	(68)	(49)	(44)
Dividend Income	(24)	(52)	(80)	(56)	(50)
Share-based Compensation	3	2	3	1	0
Share of Profit of Associates and Joint Ventures	(72)	(48)	(126)	(133)	(103)
Loss (Gain) on Disposal of PP&E, Net	1	1	1	(11)	3
Loss on Disposal of Investment Properties	_	_	(16)	0	_
Loss on Disposal of Intangible Assets	_	_	_	0	-
Gain on Disposal of Investments, Net		0	0	(24)	_
Non-Financial Asset Impairment Loss	43	-	3	0	3
Reversal of Write-Downs of Inventories	0	(1)	9	0	(2)
Unrealized Loss (Gain) on Foreign Exchange, Net	85	(1)	(1)	2	(4)
Gain on Lease Modification	104	_	0	_	0
Changes in Operating Assets and Liabilities:					
Financial Assets Mandatorily Classified as at FVTPL	(23)	(18)	(19)	-	6
Notes Receivables	2	249	216	118	74
Accounts Receivable	46	(17)	(171)	(59)	(21)
Notes and Accounts Receivable from Related Parties	(44)	2	(1)	(8)	1
Other Receivables	6	(19)	5	(27)	(2)
Other Receivables from Related Parties	177	2	(2)	0	13
Inventories	71	(151)	(89)	(160)	11
Prepayments	(57)	(35)	(1)	(55)	(14)
Other Current Assets	(20)	(6)	(10)	(1)	(6)
Contract Liabilities	8	(4)	12	(13)	5
Notes and Accoutns Payable	6	100	114	121	(42)
Other Payables	(2)	(28)	(10)	(6)	9
Other Payables to Related Parties	5	(19)	(20)	59	(13)
Other Current Liabilities	182	3	(2)	(10)	3
Net Defined Benefit Liabilities	225	(2)	(2)	9	(1)
Cash Generated from Operations	458	135	332	850	1,254
Income Tax Paid	(28)	(88)	(134)	(241)	(249)
Net Cash Generated from Operating Activities	430	46	198	609	1,005

### **Cash Flow Statement**

nit	US\$MM	2022 1H US\$MM	2022 US\$MM	2021 US\$MM	2020 US\$MM
ash Flow from Investing Activities			i		
urchase of Financial Assets at FVTOCI	_	_	(9)	(48)	(1)
isposal of Financial Assets at FVTOCI	_	-	! -	70	34
urchase of Financial Assets at Amortized Cost	(897)	_	-	_	(842)
isposal of Financial Assets at Amoritzed Cost	0	270	13	31	_
cq. of LT Equity Investments Accounted for Using the Equity					
lethod	(2)	(1)	(2)	(24)	(8)
isposal of Investments Accounted for Using the Equity Method	_	_	1 _	_	_
cquisition of Subsidiaries	(9)	_		(52)	
isposal of Subsidiary	_	_		(4)	_
ayments for Property, Plant and Equipment	(417)	(374)	(754)	(531)	(307)
roceeds from Disposal of Property, Plant and Equipment	1	2	3	6	2
crease in Other Receivables from Related Parties	_	_		_	_
ayments for Intangible Assets	(12)	(13)	(29)	(70)	(2)
ayments for Right-of-Use Assets	(12)	(10)	(20)	(21)	(35)
isposal of Right-of-Use Assets			1	(21)	(55)
ayments for Investment Properties		0	0	0	
ecrease in Finance Lease Receivables	_	37	95	57	73
ecrease (Increase) in Other Non-Current Assets	0	6	(22)	(2)	6
terest Received	60	18	55	(2)	38
	60 42				
ividends Received		53	99	101	80
Net Cash Used in Investing Activities	(1,201)	(3)	(533)	(427)	(962)
ash Flow From Financing Activities			1		
crease in Short-Term Loans	0	1	(880)	547	145
crease in Short-Term Bills Payable	299	(99)	(119)	16	12
suance of Bonds	915	249	355	1238	641
crease in Long-Term Loans	(1395)	766	1555	287	140
epayments of Long-Term Loans	433	(706)	(926)	(427)	(209)
crease in Long-Term Bills Payable	(433)	848	1281	1114	1150
ecrease in Long-Term Bills Payable	(10)	(771)	i (1204)	(867)	(1369)
epayment of the Principal Portion of Lease Liabilities	0	(8)	(15)	(13)	(14)
crease (Decrease) in Other Non-Current Liabilities	(1)	4	! 5	(4)	2
ash Dividends Paid	0	(34)	(245)	(739)	(530)
suance of Subsidiary's Ordinary Shares of Cash	0	-	431	45	
reasury Shares Transferred to Employees	0	5	5	3	1
ayment for Buyback of Treasury Shares	(23)	-			(6)
cquisition of Subsidiaries	0	0	(1)	(31)	(24)
terest Paid	(44)	(39)	(98)	(66)	(61)
ayments for Buy-Back of Ordinary Shares	0	()		0	-
hanges in Non-Controlling Interests	0		49	_	
Net Cash Generated from (Used in) Financing Activities	(378)	216	194	1.105	(121)
ffects of Exchange Rate Changes on Cash and Cash Equivalents	(11)	42	67	(13)	10
Net Increase (Decrease) in Cash and Cash Equivalents	(1,159)	301	(73)	1,274	(69)
Cash and Cash Equivalents at the Beginning of the Year	2,853	2,926	2,926	1,652	1,720
Cash and Cash Equivalents at the End of the Year	2,653	3,227	2,853	2,926	1,652

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Source: TCC Filings; Exchange rate: USD/TWD = 31.14

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